

CASE STUDY:

WASHINGTON COLLEGE

CAMPUS MODERNIZATION PROJECT

Washington College’s Physical Plant team has taken advantage of TEN’s technology-driven energy efficiency processes to specify and sequence their lighting upgrade program. TEN manages the project’s highly-competitive, vendor-neutral procurement process, and is responsible for securing all available rebates.



+ Washington College—the first college chartered in America after our independence—is a private, liberal arts college located on a bucolic 112-acre campus in Chestertown, Maryland.

An integral part of the Washington College culture is a dedication to sustainability. Washington College is adopting measures to reduce its carbon footprint, including a recycling program, a bike share program and a campus garden. These initiatives all reinforce the notion that small lifestyle changes can make a big difference.

TEN’s focus on sustainability and energy efficiency helped Washington College turn a routine dormitory project into a campus-wide lighting upgrade that will deliver superior lighting, lower costs and important sustainability benefits.



TEN has helped Washington College launch an ambitious campus-wide energy efficiency project. They’ve expedited an urgent facility project while completing a campus-wide project design. TEN secured \$200,000 in total rebates, almost \$35,000 higher than the original project budget. Their project work was completed on-time and on-budget. Our campus will enjoy higher-quality lighting that delivers substantial environmental benefits, while the project’s financial savings will allow us to focus scarce budget dollars on other priority projects.

—Reid Raudenbush, Capital Projects Manager, Washington College

FINANCIAL RESULTS

\$1,047,000

Total lighting efficiency investment
(Campus-wide LED lighting upgrade project)

\$200,000+

Total rebates received

\$145,000+

Annual savings

SUSTAINABILITY RESULTS

Annual savings of:

- 686 Tons of CO₂ reductions
- 1,215,000 kWh Electricity
- 16,000 “Trees planted”

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